



ENTERPRISE MOBILITY SERVICES

www.sblcorp.com



Overview

SBL application improvement process begins after a point by point investigation of the utilitarian prerequisite. Our group visits the Client office and talks about with the Sales team, gathers information and comprehends issues. Our essential concentration is enhancing client encounter and guaranteeing simplicity of information passage. Application improvement starts after the work-arrange is given and normal gatherings and demos are led with the customer at different stages.

Under our Enterprise Mobility Services, we have a wide scope of applications. One of our principle applications is the Sales constrain administration framework which is planned, to screen the operations of Sales and gather real information of the business procedure at every single stage. This application incorporates constant following of requests, execution of Sales Officers (SO) and Area Sales Managers (ASM) with participation administration. Execution and deals report is additionally accessible on the dashboard for a smart view by General Managers (GM), in order to enhance Sales.



Unique Features

The Enterprise portability administrations give the accompanying highlights

- Master information passage by means of App
- Attendance framework
- Route and shops data
- Order taking
- Opening stock passage
- Target deals and accomplishments
- Daily Sales rundown report
- Sales return subtle elements
- Tour design
- Travel cost
- View Competitor item data
- Monitor Sales officers points of interest
- Enter exercises of ASM thus
- Offers and deals motivators for SO and ASM
- All sorts of Reports (MIS, Sales and so on)

Benefits

- For FMCG industry
- Real-time bits of knowledge
- Better basic leadership
- Reports to design future deals and showcasing
- Reduced operational expenses
- Better quality administrations
- Higher Productivity
- Increased consumer loyalty



About SBL

SBL is an IT and IT Enabled Services organisation that offers smart solutions to organizations across multiple geographies and industry verticals. With our range of customized services and solutions, organizations can respond quickly to changing dynamics, reducing operational costs substantially while accelerating the growth of their businesses.



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